

Bid Tab
 Bid #044.20.B3
 Security System Installation, Upgrades,
 Maintenance & Repair Services

5/12/2020
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	Secom		Granilux Solutions		Easter's Lock & Security Solutions		EAI Security Systems, Inc.	
Labor Rates	Regular Rate	Premium Rate	Regular Rate	Premium Rate	Regular Rate	Premium Rate	Regular Rate	Premium Rate
Project Manager	\$125.00	\$187.50	\$135.00	\$172.50	\$84.00	\$126.00	\$78.00	\$85.00
Technician	\$107.00	\$160.50	\$135.00	\$172.50	\$79.00	\$118.50	\$75.00	\$90.00
Installer	\$107.00	\$160.50	\$105.00	\$157.50	\$74.00	\$111.00	\$68.00	\$80.00
Design Engineer	\$125.00	\$187.50	\$135.00	\$202.50	\$89.00	\$133.50	\$78.00	\$85.00
Other: Installation Foreman			\$115.00	\$172.50				
Other: Jr. Tech							\$42.00	\$55.00
Time & Material Rates								
Material Mark Up	20%		35%		19%		26%	
Equipment Rental Mark Up	20%		17%		10%		26%	
Subcontractor Mark Up	10%		15%		10%		12.5%	

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	Convergent Technologies		Communications Electronics Systems		Ark Systems		Securitas Electronic Security, Inc.	
Labor Rates	Regular Rate	Premium Rate	Regular Rate	Premium Rate	Regular Rate	Premium Rate	Regular Rate	Premium Rate
Project Manager	\$142.50	\$214.00	\$80.00	\$95.00	\$55.00	\$75.00	\$110.00	\$110.00
Technician	\$150.00	\$225.00	\$78.00	\$90.00	\$65.00	\$98.00	\$105.00	\$125.00
Installer	\$105.00	\$157.50	\$78.00	\$90.00	\$55.00	\$75.00	\$105.00	\$125.00
Design Engineer	\$142.50	\$214.00	\$75.00	\$85.00	\$52.00	\$70.00	No Charge	No Charge
Other:								
Time & Material Rates								
Material Mark Up	50%		20%		30%		28%	
Equipment Rental Mark Up	30%		10%		10%		10%	
Subcontractor Mark Up	30%		15%		10%		20%	