

## **Physical Ed Supplies Bid #027.17.B4**

### **Awarded Vendor Contacts**

1. Gopher Sport  
2525 Lemond Street St. SW  
Owatonna, MN 55060  
Website: [www.gophersport.com](http://www.gophersport.com)  
Contact: Ms. Jesse Stapp  
E-mail: [jessestapp@gophersport.com](mailto:jessestapp@gophersport.com)  
Phone: 1-855-500-2749  
Fax: 1-888-319-7452
2. School Specialty Inc.  
140 Marble Drive  
Lancaster, PA 17601  
Website: [www.schoolspecialty.com](http://www.schoolspecialty.com)  
Contact: Order Dept /Glenn Kennington (sales)  
E-mail: [orders@schoolspecialty.com](mailto:orders@schoolspecialty.com)  
Phone: 888-388-3224  
Fax: 888-388-6344  
Reference #7782799229
3. MFAC, LLC  
1600 Division Rd  
West Warwick, RI 02893  
Website: [www.performbetter.com](http://www.performbetter.com)  
Contact: Mr. Steven Strawderman  
E-mail: [stevens@mfathletic.com](mailto:stevens@mfathletic.com)  
Phone: 1-800-556-7464 ext: 112  
Fax: 800-682-6950
4. Pyramid School Products  
6510 North 54<sup>th</sup> Street  
Tampa, FL 33610-1908  
Website: [www.pyramidsp.com](http://www.pyramidsp.com)  
\*Click on Champion Catalog  
Contact: Sales Dept.  
E-mail: [order@pyramidsp.com](mailto:order@pyramidsp.com)  
Phone: 1-800-792-2644  
Fax: 813-621-7688  
Reference #027.17.B4HOWARD
5. S &S Worldwide, Inc.  
75 Mill St.  
Colchester, CT 06415  
Website: [www.swww.com](http://www.swww.com)  
Contact: Ms. Sandy Cervini  
E-mail: [scervini@swww.com](mailto:scervini@swww.com)  
Phone: 800-642-7354 ext: 2361  
Fax: 800-566-6678  
Reference #027.17.B4%
6. BSN Sports, Passon's Sports,  
& US Games  
P.O. Box 49  
Jenkintown, PA 19046  
Website: [www.bsnsports.com](http://www.bsnsports.com)  
Website: [www.usgames.com](http://www.usgames.com)  
Contact: Mr. Adam Rhein  
E-mail: [arhein@bsnsports.com](mailto:arhein@bsnsports.com)  
Phone: 800-445-9446  
Fax: 800-523-5112  
Reference #3076396-2017

**Note:** All orders must reference the HCPSS Bid #027.17.B4 (Awarded 2/23/17, Expires 2/22/23) and any Vendor Reference Number if listed above.

\*\* See the Vendor Exception and Requirements Sheet for individual vendor details.

## **VENDOR EXCEPTIONS & REQUIREMENTS**

**Gopher Sport –** 10% Discount off the most recently published Gopher catalog. Discount does not apply to “Only from Gopher” (OFG) items. Please reference the HCPSS Bid #027.17.B4 and indicate the 10% catalog discount on all orders (P.O.) or to your customer care representative when placing your order.

**School Specialty -** Catalog List Price less 32% on supply items in the current School Specialty catalogs listed below.\*

Catalog List Price less 12% on furniture items in the current School Specialty Catalogs listed below.\*

- School Specialty Education Essentials Catalog
- School Specialty Art Education Catalog / SAX
- School Specialty Special Needs Catalog / Abilitations
- School Specialty Physical Education & Recreation Catalog/Sport time
- School Specialty Earl Childhood Catalog / Childcraft
- School Specialty Furniture & Equipment Catalog
- School Specialty Safety and Security / Guardian

\*These catalogs may contain a limited number of items that are listed as “Net Price” and these items are not eligible for any discount. Also excluded is any catalog that bears notation: no other discounts apply.

Freight Terms: Parcel Item Orders ship free of charge. (9 prefix items)  
Truck/Freight Items ship free of charge (6 prefix Items)

Please reference the HCPSS Bid #027.17.B4 and #7782799229 on all orders (P.O.) or to your Customer care representative when placing your order.

**MFAC, LLC -** 10% discount applies to the most recently published Perform Better & Everything Track & Field catalog. Excludes, sales, pits, hurdles, pole vault poles, crossbars, timing systems, software, cardio equipment, weight equip, in-ground equipment, Items requiring special shipping or truck shipment by common carrier.

Please reference the HCPSS Bid #027.17.B4 on all orders (P.O.) or to your Customer care representative when placing your order.

**Pyramid -** 25% discount applies to most recent Champion Sports catalog.  
\$50.00 minimum order.  
Please reference the HCPSS Bid (#027.17.B4 HOWARD) on all orders (P.O.)  
or to your Customer care representative when placing your order.

**S & S Worldwide -** 20% off current list price at time of order placement. Not to be combined with sales prices, offer codes, internet specials, or quantity breaks. Free standard ground shipping on all orders. FOB/Drop ship items are not eligible for free shipping. Truck shipments are not eligible for free inside delivery/lift gate. Installation/assembly are not provided. If you do not have a loading dock for drop ship items for a truck order. Contact the customer service department for a quote for inside delivery and a truck with a lift gate. Restocking fees up to 20% may apply to drop ship items if returned: fees vary by manufacturer. Please reference the HCPSS Bid (#027.17.B4%) on all orders (P.O.) or to your Customer care representative when placing your order.

**BSN , Passons -** 18% off current catalog price with exceptions (see BSN & US Games Exception List). 18% discount cannot be applied to an item with a bid price. Free standard FOB destination. Inside Delivery charges for all Truck shipments will be 17% of The order amount. Non-standard shipping and handling will require additional charges. If you add freight to your purchase order, you will be billed for freight. Freight charges cannot and will not be reversed once processed.

Installation/assembly is not included, but may be available in your area for an additional charge. Contact order department for specifics.

Please reference the HCPSS Bid #027.17.B4 and #3076396-2017 on all orders (P.O.) or to your Customer care representative when placing your order.

**NOTE:** Howard County Public Schools is Tax Exempt. Please note this tax exempt status on all Purchase Orders and when working with a vendors Customer Care representative. All vendors require that P.O.s and persons ordering, reference the HCPSS Bid #027.17.B4 (Awarded 2/23/17, Expires 2/22/23) and any vendor specific Number if listed above. Failure to include this information may result in the vendor not honoring the percentage off price. It is the ordering school's responsibility to arrange assembly if necessary and clarify if any shipping or other charges will be subject to their order and indicate on the Purchase order.



## BSN SPORTS

### BSN SPORTS EXCEPTIONS TO PERCENTAGE OFF BID SPRING 2017 CATALOG – CATALOG PRICES VALID THRU 7/31/2017

<u>PAGE</u>	<u>ITEM</u>	<u>DISCOUNT</u>
	***All ATEC & Jugs Products – Entire Catalog***	As Listed
ALL	"While Supplies Last", Price Drop Limited Time Only Specials, & Closeout Items – Entire Catalog	As Listed
ALL	Uniform customization/decoration	Call for Pricing
14	All First Class Bleachers	Call for Pricing
25	All Poly-Cap Fence Guard & Fence Crown Protective Fence Guard	Call for Pricing
28	All Pro 30 & Pro 40 In-Ground & Surface Mount Foul Poles	Call for Pricing
36	All Action 35, Action Plus 35, Elite 45 & Elite Plus 45 DiamondTurf	Call for Pricing
37	DiamondTurf Halo Mat, 10' Halo Kit with wings – 1347104	Call for Pricing
39	All Diamond Pro Products – Entire Page	Call for Pricing
44	Rain Bird Sprinklers & Accessories – 1376454 / 1376456 / 1376461	As Listed
49	SoftTouch Progressive Release Base – BBBASBRE	As Listed
53	All TruePitch & Accupitch Portable Game Mounds – Entire Page	Call for Pricing
54	Jugs Cordless Radar Gun – 1235982, Ball Coach – 1385511, & Pocket Radar – 1323511	As Listed
55	Deluxe Iron Mike Pitching Machine – 1273939 & Ultimate Pitching Machine – 200160111	Call for Pricing
56-58	All ATEC & Jugs Pitching Machines & Products & Accessories – Entire Pages	As Listed
59	All Hack Attack & Triple Play Pitching Machines & Feeders	As Listed
71	Tanner Tee – K11059 & GTee Low Ball Attachment – 1375577	As Listed
79	Oakley Sunglasses – Entire Page	As Listed
87	Schutt Striker II Hitting Trainer – STRIKER2	As Listed
89	Bow Net Soft Toss Screen & Big Mouth BMX Screen – 1347203 & 1397413	As Listed
108	All Bison T-Rex Adjustable/Portable Systems – 895444XX & 20026189	Call for Pricing
119	All Digital Scorer's Tables	Call for Pricing
137	All Jugs & Snap Attack Football Passing Machines	As Listed
143	All 20' & 30' Alumagoal HS Gooseneck Goalposts – 1240450/1240467/1309249/1309256	Call for Pricing
145-49	All Razor Shoulder Pads & Back Plates & All Gear Pro-Tec Shoulder Pads	As Listed
156	Schutt Varsity Stock Football Helmets – Vengeance DCT 1378560 & Air XP Pro – 1378570	As Listed
158	Schutt Youth – Recruit Hybrid Football Helmet – 1388020	As Listed
159	Schutt Youth – Vengeance A3 Football Helmet – 1395147	As Listed
161	All Hawkeye, Raven, & Sidewinder End Zone Camera Systems	As Listed
175	Lacrosse Practice Balls – 1725UPB	As Listed
178	Nike Vapor Gloves & Nike Vapor 2.0 Protective Equipment	As Listed
181	STX Duel SC Handle – 1390993 & STX Hammer SC Handle – 1390994	As Listed
182	STX Exult 500 Complete Stick – 1391013	As Listed
184	STX Contour Shin Guards – 1391010	As Listed
230-232	High Jump Crossbars, Pole Vault Crossbars, & Vaulting Poles	Call for Pricing
259	All EZ Flex Wrestling Mats – Entire Page	Call for Pricing
329	All Kersplash Climbing Packages	Call for Pricing
361	NBA-Style Digital Indoor Video Display – 1390145	Call for Pricing

\*Due to federal/local/departmental regulations in regard to conflict of interest, gratuities and kickbacks involving sealed bids, Internet & Catalog Promotional Offers and certificates cannot be used in conjunction with bid prices or bid awards.



**US GAMES EXCEPTIONS TO PERCENTAGE OFF BID  
 SPRING 2017 CATALOG – CATALOG PRICES VALID THRU 7/31/2017**

<u>PAGE</u>	<u>ITEMS</u>	<u>DISCOUNT</u>
ALL	"While Supplies Last" Items and Closeout products	As Listed
ALL	Uniform customization/decoration	Call for Pricing
14-16	The Organ.Wise Guys Products/Books/Kits – entire page	As Listed
17	All FitnessGram Software – entire page	As Listed
129	20' & 40' Traverse Wall Packages – 1188080 & 1188097	Call for Pricing
130-131	All Climbing Wall Packages – entire pages	Call for Pricing
133	Climbing Add-ons – Monkey Bars & Wild Web Cargo Net	As Listed
135	Lummi Sticks for Kids CD – 1185379	As Listed
136-141	All Exer-Gaming Items & Accessories – entire pages	Call for Pricing
144	GenMove Single Multi-Goals with bag – 1375139 & 1375140	As Listed
154	MyPlate Food Set – 1369522	As Listed
163	All Polar FT1 & FT7M HRM & Active Activity Monitor & All Accessories	As Listed
173	All DrumFit sets – 1392974 & 1392975	As Listed
192	All Cardio Kids Equipment – entire page	Call for Pricing
228	Disc Golf Indoor Targets with Base – 1251763, 1251760 & 1257177	As Listed
248	Tanner Standard Tee – K11059	As Listed
271	Lacrosse practice balls – 1725UPB	As Listed
275	FloorBall Sets – 1367816, 1367817 & 1367818	As Listed

\*Due to federal/local/departmental regulations in regard to conflict of interest, gratuities and kickbacks involving sealed bids, Internet & Catalog Promotional Offers and certificates cannot be used in conjunction with bid prices or bid awards.

		Awarded	Bid Tab			
<b>PHYSICAL EDUCATION SUPPLIES</b>						
BID TAB #027.17.B4						
2/1/2017						
10:00 AM						
Bidder	MFAC, LLC	School Specialty Inc	BSN Sports, Passons Sports, & US Games	S&S Worldwide Inc.	Gopher Sports	Pyramid School Products
Activity Balls		32%	18%	20%	10%	25%
Archery		32%	18%	20%	10%	25%
Badminton		32%	18%	20%	10%	25%
Basketball		32%	18%	20%	10%	25%
Bowling		32%	18%	20%	10%	25%
Equipment Carriers		32%	18%	20%	10%	25%
Fencing		32%	18%	10%	10%	25%
Fitness Equipment	10%	32%	18%	20%	10%	25%
Fitness Tracking Devices		32%	18%	10%	10%	25%
Frisbee (Ultimate)		32%	18%	20%	10%	25%
Football		32%	18%	20%	10%	25%
Golf		32%	18%	20%	10%	25%
Gymnastic/Tumbling		32%	18%	20%	10%	25%
Hockey, Field		32%	18%	10%	10%	25%
Hockey, Floor		32%	18%	20%	10%	25%
Lacrosse		32%	18%	20%	10%	25%
Pickle Ball		32%	18%	20%	10%	25%
Recreational Games		32%	18%	20%	10%	25%
Rhythms & Dance		32%	18%	20%	10%	25%
Scoters		32%	18%	20%	10%	25%
Soccer		32%	18%	20%	10%	25%
Softball/Wiffleball		32%	18%	20%	10%	25%
Table Tennis		32%	18%	20%	10%	25%
Tchoukball		32%	18%	20%	10%	25%
Teaching Aids		32%	18%	20%	10%	25%
Team Handball/Handball		32%	18%	20%	10%	25%
Tennis		32%	18%	20%	10%	25%
Track & Field	10%	32%	18%	10%	10%	25%
Volleyball		32%	18%	20%	10%	25%
Miscellaneous		32%	18%	20%	10%	25%
Schools Must Reference HCPSS Contract Bid #027.17.B4 and any Vendor Reference Number if listed on all orders.						
Vendor Quote or discounts shall also be included when applicable.						
Prices are FOB delivered, except where noted. See exceptions and Requirements for special conditions.						
Discounts apply to current catalog prices and are therefore subject to change as new catalogs are issued.						
Contract # 027.17.B4 is valid for 1 year from date awarded (February 23, 2017) and has the option to renew for 5 - 1 year periods.						