



ADDENDUM NO. 1

February 24, 202

RE: RFP 025.21.B5, Network Infrastructure Equipment

FROM: Purchasing Office
Howard County Public Schools
10910 Clarksville Pike
Ellicott City, MD 21042

TO: PROSPECTIVE BIDDERS

This addendum modifies the Original Bidding Documents as noted below. Acknowledge receipt of this Addendum in your Proposal. Failure to do so may subject the Bidder to disqualification.

1. **CHANGE** Due Date/Time

The Due Date/Time for Bid 025.21.B5 has been extended to Wednesday, March 24, 2021, 10:00am EST,

2. **REPLACE.** Section 5, BID PRICE SHEET (see revised attachment)

END OF ADDENDUM

SECTION 5. BID PRICE SHEET

(revised February 24, 2021)

Discount Off of List Pricing. The undersigned hereby submits **Discount % off of List Price** pricing to furnish and deliver the items as set forth in this document. The entire bid document including The General Provisions, Terms and Conditions, Specifications, any addenda, drawings, and the bid price will be part of any resulting contract. The undersigned also acknowledges that the prices listed on this sheet, or portions of this and/or future purchases, may be subject to funding availability and contingent upon **E-Rate** funds.

E-Rate. This proposal request is for equipment that qualify to be subsidized under the Universal Services E-Rate Program for Schools and Libraries. For E-Rate funded equipment no purchase order will be issued, no installation will occur, and no services will be provided until approval of the form 471 application that is issued as a result of the proposals being submitted in response to this request.

I. PRICES

Having received clarification on all matters upon which any doubt arose, the undersigned proposes to furnish and deliver the requested items for the guaranteed pricing noted below.

Provide all equipment, licensing, and services as described herein. The Total Price is the extension of the estimated quantity times the Discounted Price. HCPSS will purchase only actual equipment and/or services required for each project. Equipment and labor shall be priced out separately.

Discount % off of List Price for:

Aruba Networks North America

Price List effective Date(s) _____

Catalog #: _____

Manufacturers List Price URL: _____

Discount Off of List _____ %

If a planned purchase exceeds a Net Price of \$ _____ Discount Off of List shall be _____ %

APC UPS Devices

Price List effective Date(s) _____

Catalog #: _____

Manufacturers List Price URL: _____

Discount Off of List _____ %

If a planned purchase exceeds a Net Price of \$ _____ Discount Off of List shall be _____ %

Equivalent/Compatible Solutions.

Substitute Discount % off of List Price for:

Network Devices

Name of Manufacturer: _____

Manufacturer Brand: _____

Price List effective Date(s): _____

Catalog #: _____

Manufacturers List Price URL: _____

Discount Off of List _____ %

If a planned purchase exceeds a Net Price of \$ _____ Discount Off of List shall be _____ %

UPS Devices

Name of Manufacturer: _____

Manufacturer Brand: _____

Price List effective Date(s): _____

Catalog #: _____

Manufacturers List Price URL: _____

Discount Off of List _____ %

If a planned purchase exceeds a Net Price of \$ _____ Discount Off of List shall be _____ %

Discount Categories

Bidders are encouraged to further offer List Price Discounts off various categories defined by the named manufacturers.

II. COMPANY INFORMATION

Name of company

years in
business

Street Address

City

State

Zip

Telephone#

Fax #

Web Page

IV. CONTACT FOR INSIDE CONTRACT ADMINISTRATION

In the event your firm receives a contract as a result of this Invitation for Bid, please designate an inside personwhom we may contact during the period of the contract for prompt contract administration showing:

Name _____	Title _____
Address _____	Phone _____
Fax _____	email _____
cellular _____	

V. E-RATE REQUIREMENTS

1. Contact For E-Rate Administration

Please designate an individual whom we may contact for E-rate administration:

Name _____	Title _____
Address _____	Phone _____
Fax _____	email _____
cellular _____	

2. SPIN (Service Provider Identification Number) _____

3. FCC Registration Number (FRN) _____

4. Confirm that your company maintains a "Green Light" status with the Federal Communications Commission (FCC) YES ____ NO ____

Annual Representative Wireless Infrastructure Project Equipment & Licensing
(pricing for evaluation purposes)

	Estimated Annual Qty.	List Price	Discount (in decimal)	Category (if applicable)	Net Price	Total Price
ARUBA 2930M 48G POE+ 1-SLOT PERP SWITCH	1	\$			\$	\$
Substitute:	1	\$			\$	\$
ARUBA 2930 2PORT STACKING MOD PERP	1	\$			\$	\$
Substitute:	1	\$			\$	\$
ARUBA X372 54VDC 1050W PS US PWR PL-WB, JL087A	1	\$			\$	\$
Substitute:	1	\$			\$	\$
Aruba 3810M 48G PoE+ 1-slot Switch, JL074A	1	\$			\$	\$
Substitute:	1	\$			\$	\$
ARUBA X371 12VDC 250W PS US PWR PL-WB, JL085A	1	\$			\$	\$
Substitute:	1	\$			\$	\$
ARUBA 3810M 4-port Stacking Module, JL084A	1	\$			\$	\$
Substitute:	1	\$			\$	\$
ARUBA 3810M 4SFP+ Module, JL083A	1	\$			\$	\$
Substitute:	1	\$			\$	\$
ARUBA 3800/3810M 3m Stacking Cable, J9579A	1	\$			\$	\$
Substitute:	1	\$			\$	\$
ARUBA AP-515	77	\$			\$	\$
Substitute:	77	\$			\$	\$
ARUBA AP-515 Wireless Access Point (WAP) license for WAPs	77	\$			\$	\$
Substitute:	77	\$			\$	\$
ARUBA AP-514	50	\$			\$	\$
Substitute:	50	\$			\$	\$
ARUBA AP-514 Wireless Access Point (WAP) license for WAPs	50	\$			\$	\$
Substitute:	50	\$			\$	\$

BID PRICE SHEET
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Substitute:	100	\$			\$	\$
ARUBA AP-535 Wireless Access Point (WAP) license for WAPs	100	\$			\$	\$
Substitute:	100	\$			\$	\$
10PK AP-MNT-MP10-B AP MOUNT MNT BRACKET B PL-VL	40	\$			\$	\$
Substitute:	40	\$				
10 PK AP-MNT-MP10-B1 AP MOUNT SVCS BRACKET	40	\$			\$	\$
Substitute:	40	\$			\$	\$
Aruba 7200-US Wireless access point controller	1	\$			\$	\$
Substitute:	1	\$			\$	\$
Aruba 7200-US Wireless access point controller license	1	\$			\$	\$
Substitute:	1	\$			\$	\$
Mobility Master MM-HW-10K MOB MSTR 10000	1	\$			\$	\$
Substitute:	1	\$			\$	\$
Aruba AirWave network operations system software	1	\$			\$	\$
Substitute:	1	\$			\$	\$
Aruba ClearPass access management system	1	\$			\$	\$
Substitute:	1	\$			\$	\$
APC Smart-UPS 1500 VA LCD RM 2U 120V UPS	1	\$			\$	\$
Substitute:	1	\$			\$	\$
APC SMART-UPS SRT 2200VA RM PERP 120V NETWORK CARD	1	\$			\$	\$
Substitute:	1	\$			\$	\$
SMART-UPS LI-ION SHORT DEPTH PERP 500VA 120V, SCL500RM1UNC	1	\$			\$	\$
Substitute:	1	\$			\$	\$
SMART UPS SRT 1000VA RM 120V CPNT NETWORK CARD	1	\$			\$	\$

NOTE: Bidders may offer Equivalent/Compatible Solutions. To ensure accurate substitute comparisons bidders shall submit, in their bid, a product comparison matrix for clear side-by-side comparison. See Section 3, Paragraph 8, Substitutes.