

	American Combustion Industries		EMJAY Engineering & Construction Co. Inc.		GE Tignall & Co. Inc.	
Plumbing Master	\$154.00	\$231.00	\$59.50	\$89.25	\$70.00	\$90.00
Plumbing Journeyman	\$149.00	\$224.00	\$58.00	\$87.00	\$70.00	\$90.00
Plumbing Apprentice	\$108.00	\$162.00	\$46.40	\$69.60	\$35.00	\$45.00
Laborer/Helper	\$80.00	\$120.00	\$38.00	\$57.00	\$28.00	\$42.00
Material Mark Up	18%		10%		10%	
Equipment Rental Mark Up	15%		7.5%		10%	
Subcontractor Mark Up	15%		10%		10%	
Sample Project #1	\$91,360.00		\$58,499.00		\$64,048.00	
Sample Project #2	\$52,399.00		\$14,247.00		\$17,378.00	
Sample Project #3	\$79,125.00		\$37,065.40		\$42,290.00	

	Maryland Mechanical Systems, Inc.		G.H. Nitzel, Inc.		W. L. Gary Company, Inc.	
Plumbing Master	\$66.00	\$99.00	\$80.00	\$120.00	\$121.00	\$157.00
Plumbing Journeyman	\$65.00	\$97.50	\$68.00	\$102.00	\$120.00	\$152.00
Plumbing Apprentice	\$49.00	\$73.00	\$40.00	\$60.00	\$80.00	\$105.00
Laborer/Helper	\$40.00	\$60.00	\$30.00	\$45.00	\$60.00	\$75.00
Material Mark Up	12%		15%		15%	
Equipment Rental Mark Up	8%		8%		10%	
Subcontractor Mark Up	10%		8%		12%	
Sample Project #1	\$79,136.60		\$68,155.27		\$51,935.00	
Sample Project #2	\$23,316.80		\$17,670.62		\$19,443.00	
Sample Project #3	\$40,193.58		\$39,678.10		\$48,787.00	