

TURNOVER MEMO

October 20, 2021

To: Information Technology

From: Doug Pindell
Purchasing

Re: RFP 064.21.B5
Amazon Web Services Solution

The following submitted timely responses to the above-referenced solicitation. Please remember the proposals are valid for a period of **90 days**.

1. Digicon Corporation
6319 Executive Boulevard
Rockville, MD 20852
Michael Laur Manager
Contracts/Procurement
Email: mlaur@digiconasp.com
Pricing See Section 5 Form of Proposal
2. Effectual Public Sector Inc.
163 Waterfront St., Suite #450
Oxon Hill, MD 20745
Josh Dirsmith, Public Sector Vice
President
Email: jdirsmith@effectual.com
Pricing: See Appendix C
Form of Cost Proposal
3. Navisite LLC
400 Minuteman Rd.
Andover, MA 01810
Greg Robinson, Regional Sales Director
Email: grobinson@navisite.com
Pricing: See Appendix C
Form of Cost Proposal
4. New Tech Solutions, Inc. (NTS)
4179 Business Center Dr. Fremont, CA
94538
Rajesh Patel, President
Email: rajesh@ntsca.com
Email: aws@ntsca.com
Pricing: See Appendix C
Form of Cost Proposal
5. Presidio Networked Solutions LLC (Presidio)
8161 Maple Lawn Blvd. Suite 150
Fulton, MD 20759
Bryan Myers, Senior Account Manager
Email: bmyers@presidio.com
Pricing: See Appendix C
Form of Proposal