

Bid Tab

Bid #044.22.B7

Security System Installation, Upgrades,
Maintenance, & Repair Services

1/4/2023

	Advanosys, LLC		Ark Systems, Inc.		Crest Lock Co., Inc.		Condortech Services, Inc. (CTS)	
Labor Rates	Regular Rate	Premium Rate	Regular Rate	Premium Rate	Regular Rate	Premium Rate	Regular Rate	Premium Rate
Project Manager	\$135.00	\$195.00	\$65.00	\$85.00	\$117.50	\$176.50	\$101.25	\$145.00
Technician	\$125.00	\$195.00	\$75.00	\$90.00	\$107.50	\$161.25	\$96.43	\$145.00
Installer	\$115.00	\$185.00	\$65.00	\$85.00	\$107.50	\$161.25	\$96.43	\$145.00
Design Engineer	\$85.00	\$145.00	\$56.00	\$75.00	\$117.50	\$176.50	\$101.25	\$145.00
Other: Fabrication	\$135.00	\$225.00						
Other: Emergency Service					\$161.25	\$322.50		
Other: CAD Drawing Rate							\$89.77	\$145.00
Time & Material Rates								
Material Mark Up	65%		30%		40%		GSA Schedule Equivalent	
Equipment Rental Mark Up	35%		10%		25%		GSA Schedule Equivalent	
Subcontractor Mark Up	45%		10%				10.0%	

	EAI Security Systems, Inc.		Granilux Solutions					
Labor Rates	Regular Rate	Premium Rate	Regular Rate	Premium Rate	Regular Rate	Premium Rate	Regular Rate	Premium Rate
Project Manager	\$74.50	\$80.00	\$85.00	\$85.00				
Technician	\$74.50	\$98.00	\$80.00	\$120.00				
Installer	\$65.00	\$75.00	\$80.00	\$120.00				
Design Engineer	\$50.00	\$60.00	\$90.00	\$90.00				
Other:								
Time & Material Rates								
Material Mark Up	30%		22%					
Equipment Rental Mark Up	10%		10%					
Subcontractor Mark Up	10%		10%					